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Message Text

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44
ACTION OPIC-06

INFO OCT-01 EUR-12 ISO-00 EB-06 COME-00 NEA-10 OMB-01

TRSE-00 AID-05 AF-10 /051 W
---------- 022426
R 071443Z NOV 74
FM AMEMBASSY PARIS
TO SECSTATE WASHDC 3966

UNCLAS PARIS 26409

PASS TO OPIC FOR GREGG FROM MIDDLETON

E.O.11652: N/A
TAGS: BEXP XF
SUBJ: TRIANGULAR INVESTMENT MISSION TO THE ARAB NATION

1. BIRD AND MIDDLETON TRIP SUCCESSFUL. AMEMBASSY KUWAIT AGREED TO COORDINATE ALL MISSION ACTIVITIES, INCLUDING BRIEFINGS BY ALL PETRODOLLAR FUNDS. AMEMBASSY JIDDA TO WORK WITH SAG TO ARRANGE SCHEDULE. ONLY BIRD WENT TO AMMAN WHERE AMEMBASSY WILL ASSIST GOJ IN SCHEDULING ACTIVITIES OF MISSION. IN EGYPT MINISTER TAHER AMIN WILL MAKE ALL ARRANGEMENTS FOR MISSION. IN TUNISIA AGENCY FOR PROMOTION OF INVESTMENT WILL ARRANGE ACTIVITIES FOR MISSION WITH AMEMBASSY SUPPORT. IN ALL CITIES TENTATIVE HOTEL RESERVATIONS FOR ABOUT 40 PERSONS MADE, SUBJECT TO CONFIRMATION AROUND NOV. 15.

2. WHEN BIRD TRANSITED BEIRUT, HE FORTUITOUSLY MET PRIVATE BUSINESSMEN WHO URGED HIM TO BRING MISSION TO LEBANON. BIRD WANTS MISSION TO GO TO BEIRUT SINCE IT IS IMPORTANT FINANCIAL CENTER. MIDDLETON DISAGREES PRIMARILY BECAUSE TIME IN BEIRUT WOULD REDUCE TIME IN OTHER COUNTRIES AND BECAUSE MISSION ALREADY TO VISIT TWO FINANCIAL CENTERS FOR PETRODOLLARS, KUWAIT AND RIYADH. BIRD ARGUES MISSION ONLY NEEDS TWO DAYS IN CAIRO AND TUNIS SINCE ESSENCE OF MISSION IS BRIEFING BY GOVERNMENT OFFICIALS. MIDDLETON BELIEVES IT IS
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EQUALLY IMPORTANT THAT ONE DAY IN EACH COUNTRY BE

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AVAILABLE FOR MISSION TO SPLIT INTO A NUMBER OF INDUSTRIAL SECTIONS, LIKE TEXTILES AND ELECTRONICS, TO VISIT CORRESPONDING FACILITIES AND TALK WITH POTENTIAL JOINT VENTURE PARTNERS (AMEMBASSY TUNIS AND GOT OFFICIALS INSIST ON ABOVE).

3. MIDDLETON REQUESTS DAVID GREGG RESOLVE DIFFERENCE WITH BIRD (TEL. 714-426-7111). MIDDLETON STRONGLY FAVORS FOLLOWING ITINERARY: LV ROME FRI 2/14 ON TW 840 AT 11:40 AM, AR CAIRO 5:10 PM; LV CAIRO MON 2/17 ON ME 205 AT 3:50 PM, AR BEIRUT 5:30 PM; LV BEIRUT MON 2/17 ON RJ 402 AT 7:50 PM, AR AMMAN 8:40 PM; LV AMMAN THUR 2/20 ON KU 556 AT 3:50 PM, AR KUWAIT 7:00 PM; LV KUWAIT SAT 2/22 ON SV 803 AT 6:10 PM, AR RIYADH 9:05 PM; LV RIYADH MON 2/24 ON SV 849 AT 12:15 PM, AR JIDDA 1:45 PM; LV JIDDA TUES 2/25 ON SV 741 AT 7:45 AM, AR TUNIS 2:10 PM; LV TUNIS BY INDIVIDUAL ROUTES AFTER CONCLUDING SESSION ON MORNING OF FRI 2/28.

4. MIDDLETON AND BIRD PROMISED FIRST TENTATIVE MEMBERSHIP LIST BY END OF NOV AND FINAL LIST BY MIDDLE OF JANUARY. FINAL LIST TO INCLUDE EXTENSIVE RESUME OF BUSINESS ACTIVITIES OF MEMBERSHIP COMPANIES AND THEIR POTENTIAL INVESTMENT INTERESTS. THESE LISTS WILL BE CRITICAL TO PREPARATION OF SCHEDULE OF ACTIVITIES IN EACH COUNTRY.

5. MIDDLETON TO CONTACT AMEMBASSY ON ARRIVAL IN LONDON TO INFORM OF HOTEL ACCOMMODATIONS.
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